

April 2011 Examination – 930 Advanced insurance broking

Question	Syllabus learning outcome(s) being examined
1	1 - Understand the competitive environment for insurance brokers and the nature of distribution strategies adopted by insurers as they affect brokers 2 - Understand the management structures and organisational issues for insurance brokers 3 - Evaluate the operational challenges faced by insurance brokers and understand the application of possible solutions 5 - Understand and evaluate the management of relations with insurers and the various broking strategies adopted by different types of insurance broker
2	4 - Understand the management, implementation and control of regulation, compliance and legal aspects and their application to insurance brokers
3	2 - Understand the management structures and organisational issues for insurance brokers
4	2 - Understand the management structures and organisational issues for insurance brokers 5 - Understand and evaluate the management of relations with insurers and the various broking strategies adopted by different types of insurance broker

This list is not exhaustive, marks will be awarded for relevant information and other learning outcomes.