Chartered Insurance Institute

R06

Diploma in Regulated Financial Planning

Unit 6 – Financial planning practice

July 2018 examination

SPECIAL NOTICES

All questions in this paper are based on English law and practice applicable in the tax year 2017/2018, unless stated otherwise and should be answered accordingly.

It should be assumed that all individuals are domiciled and resident in the UK unless otherwise stated.

Instructions

- Three hours are allowed for this paper.
- **Do not begin writing until the invigilator instructs you to.**
- **Read the instructions on page 3 carefully before answering any questions.**
- Provide the information requested on the answer book and form B.
- You are allowed to write on the inside pages of this question paper, but you must **NOT** write your name, candidate number, PIN or any other identification anywhere on this question paper.
- The answer book and this question paper must **both be handed in personally by you** to the invigilator before you leave the examination room. **Failure to comply with this regulation will result in your paper not being marked and you may be prevented from entering this examination in the future.**

Unit R06 – Financial planning practice

Instructions to candidates

Read the instructions below before answering any questions

- **Three hours** are allowed for this paper.
- This paper consists of **two** case studies and carries a total of 150 marks.
- You are advised to spend approximately 90 minutes on the questions for each case study. You are strongly advised to attempt **all** parts of each question in order to gain maximum possible marks for each question. The number of marks allocated to each question part is given next to the question and you should spend your time in accordance with that allocation.
- Read carefully all questions and information provided before starting to answer. Your answer will be marked strictly in accordance with the question set.
- You may find it helpful in some places to make rough notes in the answer booklet. If you do this, you should cross through these notes before you hand in the booklet.
- It is important to show all steps in a calculation, even if you have used a calculator.
- If you bring a calculator into the examination room, it must be a silent, battery or solar-powered, non-programmable calculator. The use of electronic equipment capable of being programmed to hold alphabetic or numerical data and/or formulae is prohibited. You may use a financial or scientific calculator, provided it meets these requirements.
- Tax tables are provided at the back of this question paper.
- Answer each question on a new page and leave six lines blank after each question part.

Subject to providing sufficient detail you are advised to be as brief and concise as possible, using note format and short sentences on separate lines wherever possible.

Attempt ALL questions for each case study

Time: 3 hours

Case study 1

*Read the following carefully, then carry out **ALL** of the tasks **(a), (b), (c), (d), (e)**, **(f)** and **(g)** which follow.*

Mike, aged 40, and Shuwan, aged 39, are married with twin daughters, Taliyah and Stella, who are 7-years-old. Mike and Shuwan own their home as joint tenants, which is valued at £350,000 and they have an outstanding repayment mortgage of £175,000. The term remaining on the mortgage is 20 years. They have a joint life first death mortgage protection policy with a sum assured of £150,000. This policy provides life cover only.

Shuwan has recently taken an employed position as an engineer with Automation Engineering Ltd. Her salary is £55,000 gross per annum and she is a member of her employer's group personal pension scheme. She receives a 5% employer contribution based on her basic gross salary and makes a personal contribution of 2% of her basic gross salary.

Shuwan also has a group personal pension with her previous employer JTT Engineering Ltd, which has a current value of £115,000. It is invested in a UK Fixed Interest fund.

Shuwan's employer's pension scheme provides a death in service benefit of three times her basic salary. Death benefit nominations have been completed on both of Shuwan's pension arrangements in favour of Mike.

Shuwan's current employer offers a group private medical insurance (PMI) scheme which she is considering joining.

Mike and Shuwan are concerned about their financial security in the event of death or serious illness. Both Mike and Shuwan have made a Will leaving everything to each other on first death and thereafter to their children.

Mike was previously self-employed but closed down his business when the twins were born to become a full-time house person. He has no previous pension benefits.

Neither Mike or Shuwan have checked their entitlement to State pensions.

Mike and Shuwan have a medium attitude to risk. They have the following assets:

Type	Ownership	Current Value (£)
Current account	Joint	5,000
Deposit account	Joint	15,000
House	Joint Tenants	350,000
Cash ISA	Mike	22,000
OEIC – UK managed funds	Mike	50,000
Stocks and shares ISA (technology fund)	Shuwan	20,000

Mike and Shuwan's financial aims are to:

- put in place suitable financial protection in the event of death or serious illness;
- ensure that their savings and investments are suitable for their needs;
- ensure they have adequate income in retirement.

Questions

(a) State the additional information that you would require, in order to advise Mike and Shuwan on the suitability of their current pensions and investments. **(10)**

(b) Mike and Shuwan are keen to put in place suitable protection policies to meet their objectives.

(i) Comment on the suitability of Mike and Shuwan's existing joint life first death mortgage protection policy to meet their protection needs. **(8)**

(ii) Recommend and justify **one** suitable protection policy that will provide Mike with a regular income payment in the event of Shuwan's death. **(12)**

(c) State **six** benefits and **four** drawbacks for Shuwan of joining her employer's group private medical insurance (PMI) scheme. **(10)**

(d) Explain to Mike and Shuwan why Lifetime ISAs may **not** be suitable for them as long-term savings vehicles. **(10)**

(e) Outline the factors an adviser should consider and the process they should follow when recommending a fund switch within Shuwan's previous pension arrangement with JTT Engineering Ltd. **(10)**

(f) Explain to Mike and Shuwan the benefits of holding their investments on a platform. **(10)**

(g) Identify **five** types of risk to Shuwan of holding a technology fund within her ISA. **(5)**

Total marks available for this question: 75

QUESTIONS CONTINUE OVER THE PAGE

Case study 2

Read the following carefully, and then carry out ***ALL*** *of the tasks* ***(a), (b), (c), (d), (e)*** *and* ***(f)*** *which follow.*

Stefan, aged 69, is married to Sabine, aged 65. Both of them were previously married. Stefan is divorced from his previous wife and Sabine was widowed in 2011. Stefan has one adult daughter, Emilia, who is married with three children. Sabine has four children, all of whom are married and she has five grandchildren. All of their adult children are financially independent. Both Stefan and Sabine are in good health.

Stefan and Sabine own their home which is mortgage-free and valued at £650,000. They have no other debts or liabilities. Stefan has a self-invested personal pension with a value of £700,000 from which he draws a gross pension income of £38,000 per annum. Sabine receives the widow's pension from her late husband's defined benefit pension scheme of £15,000 gross per annum. Both Stefan and Sabine are in receipt of their full State pension.

Stefan receives an income of £9,000 per annum gross from a portfolio of individual shares that he inherited from his parents. Stefan is keen to review the suitability and tax-efficiency of this portfolio.

Stefan and Sabine have the following assets:

Assets	**Ownership**	**Amount (£)**
Main residence	Joint Tenants	650,000
Current account	Joint	15,000
National Savings and Investments Premium Bonds	Sabine	50,000
Cash ISA	Sabine	35,000
Savings account	Stefan	90,000
Unit trust – UK Corporate Bond Fund	Stefan	70,000
Individual shares – UK Blue Chip shares	Stefan	300,000
Stocks and Shares ISA – UK Equity Tracker Fund	Stefan	85,000

Stefan and Sabine have a moderate attitude to investment risk and both of them are keen to preserve as much of their capital as possible for their children and grandchildren. Stefan and Sabine are considering the use of a loan trust to mitigate some of their future Inheritance Tax liability.

Stefan and Sabine have mirror Wills which leave all of their assets to each other and then to their respective children on second death.

Stefan and Sabine's financial aims are to:

- generate a sustainable income throughout their retirement;
- maximise their estate for their intended beneficiaries;
- improve the tax-efficiency of their current savings and investments.

Questions

(a) Recommend and justify the actions that Stefan and Sabine could take to improve the tax-efficiency of their current portfolio of savings and investments. **(12)**

(b) State **six** benefits and **six** drawbacks to Stefan of retaining the portfolio of individual shares. **(12)**

(c) **(i)** Explain to Stefan and Sabine how a loan trust operates and the benefits of such an arrangement to them. *No calculations are required.* **(10)**

(ii) Explain briefly to Stefan and Sabine how the Residential Nil Rate Band can be used to assist them with their Inheritance Tax planning. **(8)**

(d) Recommend and justify why Stefan and Sabine should draw up new Wills to ensure that their intended beneficiaries receive their residual estates on second death. **(8)**

(e) **(i)** Explain the benefits of Stefan buying a lifetime annuity with a portion of his self-invested personal pension. **(10)**

(ii) State the reasons why Stefan and Sabine should consider making further contributions to personal pensions. **(7)**

(f) State **eight** factors an adviser should take into consideration when reviewing Stefan and Sabine's investment portfolio at their next annual review. **(8)**

Total marks available for this question: 75

The tax tables can be found on pages 9 – 17

INCOME TAX

RATES OF TAX	2016/2017	2017/2018
Starting rate for savings*	0%	0%
Basic rate	20%	20%
Higher rate	40%	40%
Additional rate	45%	45%
Starting-rate limit	£5,000*	£5,000*
Threshold of taxable income above which higher rate applies	£32,000	£33,500
Threshold of taxable income above which additional rate applies	£150,000	£150,000
Child benefit charge from 7 January 2013:		
1% of benefit for every £100 of income over	£50,000	£50,000

**not applicable if taxable non-savings income exceeds the starting rate band.*

Dividend Allowance		£5,000
Dividend tax rates		
Basic rate		7.5%
Higher rate		32.5%
Additional rate		38.1%
Trusts		
Standard rate band		£1,000
Rate applicable to trusts		
- dividends		38.1%
- other income		45%

MAIN PERSONAL ALLOWANCES AND RELIEFS

	2016/2017	2017/2018
Income limit for Personal Allowance §	£100,000	£100,000
Personal Allowance (basic)	£11,000	£11,500
Married/civil partners (minimum) at 10% †	£3,220	£3,260
Married/civil partners at 10% †	£8,355	£8,445
Transferable tax allowance for married couples/civil partners	£1,100	£1,150
Income limit for age-related allowances†	£27,700	£28,000
Rent a Room relief	£4,250	£7,500
Blind Person's Allowance	£2,290	£2,320
Enterprise Investment Scheme relief limit on £1,000,000 max	30%	30%
Seed Enterprise Investment relief limit on £100,000 max	50%	50%
Venture Capital Trust relief limit on £200,000 max	30%	30%

§ the Personal Allowance reduces by £1 for every £2 of income above the income limit irrespective of age (under the income threshold).
† where at least one spouse/civil partner was born before 6 April 1935.

	2016/2017	2017/2018
Child Tax Credit (CTC)		
- Child element per child (maximum)	£2,780	£2,780
- family element	£545	£545
Threshold for tapered withdrawal of CTC	£16,105	£16,105

NATIONAL INSURANCE CONTRIBUTIONS

Class 1 Employee	Weekly
Lower Earnings Limit (LEL)	£113
Primary threshold	£157
Upper Earnings Limit (UEL)	£866

Total earnings £ per week	CLASS 1 EMPLOYEE CONTRIBUTIONS
Up to 157.00*****	Nil
157.01 – 866.00	12%
Above 866.00	2%

**This is the primary threshold below which no NI contributions are payable. However, the lower earnings limit is £113 per week. This £113 to £157 band is a zero-rate band introduced in order to protect lower earners' rights to contributory State benefits e.g. the new State Pension.*

Total earnings £ per week	CLASS 1 EMPLOYER CONTRIBUTIONS
Below 157.00**	Nil
157.01 – 866.00	13.8%
Excess over 866.00	13.8%

*** Secondary earnings threshold.*

Class 2 (self-employed)	Flat rate per week £2.85 where profits exceed £6,025 per annum.
Class 3 (voluntary)	Flat rate per week £14.25.
Class 4 (self-employed)	9% on profits between £8,164 - £45,000. 2% on profits above £45,000.

PENSIONS

TAX YEAR	LIFETIME ALLOWANCE
2006/2007	£1,500,000
2007/2008	£1,600,000
2008/2009	£1,650,000
2009/2010	£1,750,000
2010/2011	£1,800,000
2011/2012	£1,800,000
2012/2013	£1,500,000
2013/2014	£1,500,000
2014/2015	£1,250,000
2015/2016	£1,250,000
2016/2017	£1,000,000
2017/2018	£1,000,000

LIFETIME ALLOWANCE CHARGE

55% of excess over lifetime allowance if taken as a lump sum.
25% of excess over lifetime allowance if taken in the form of income, which is subsequently taxed under PAYE.

ANNUAL ALLOWANCE

TAX YEAR	ANNUAL ALLOWANCE
2011/2012	£50,000
2012/2013	£50,000
2013/2014	£50,000
2014/2015	£40,000
2015/2016	£40,000~
2016/2017	£40,000*
2017/2018	£40,000*

~ increased to £80,000 for pension input between April - 8 July 2015. If not used, can be carried forward to pension input period of 9 July 2015 - 6 April 2016, subject to a maximum of £40,000.

**tapered at a rate of £1 for every £2 of adjusted income in excess of £150,000 where threshold income exceeds £110,000.*

MONEY PURCHASE ANNUAL ALLOWANCE	2016/2017	2017/2018
	£10,000	£4,000

ANNUAL ALLOWANCE CHARGE

20% - 45% determined by the member's taxable income and the amount of total pension input in excess of the annual allowance or money purchase annual allowance.

CAPITAL GAINS TAX

EXEMPTIONS	2016/2017	2017/2018
Individuals, estates etc	£11,100	£11,300
Trusts generally	£5,550	£5,650
Chattels proceeds (restricted to five thirds of proceeds exceeding limit)	£6,000	£6,000

TAX RATES		
Individuals:		
Up to basic rate limit	10%	10%
Above basic rate limit	20%	20%
Surcharge for residential property and carried interest	8%	8%
Trustees and Personal Representatives	20%	20%
Entrepreneurs' Relief* – Gains taxed at:	10%	10%
Lifetime limit	£10,000,000	£10,000,000

**For trading businesses and companies (minimum 5% employee or director shareholding) held for at least one year.*

INHERITANCE TAX

RATES OF TAX ON TRANSFERS	2016/2017	2017/2018
Transfers made on death after 5 April 2015		
- Up to £325,000	Nil	Nil
- Excess over £325,000	40%	40%
Transfers made after 5 April 2015		
- Lifetime transfers to and from certain trusts	20%	20%

A lower rate of 36% applies where at least 10% of deceased's net estate is left to a registered charity.

MAIN EXEMPTIONS

	2016/2017	2017/2018
Transfers to		
- UK-domiciled spouse/civil partner	No limit	No limit
- non-UK-domiciled spouse/civil partner (from UK-domiciled spouse)	£325,000	£325,000
- main residence nil rate band*	£100,000	£100,000
- UK-registered charities	No limit	No limit

**Available for estates up to £2,000,000 and then tapered at the rate of £1 for every £2 in excess until fully extinguished*

	2016/2017	2017/2018
Lifetime transfers		
- Annual exemption per donor	£3,000	£3,000
- Small gifts exemption	£250	£250
Wedding/civil partnership gifts by		
- parent	£5,000	£5,000
- grandparent/bride and/or groom	£2,500	£2,500
- other person	£1,000	£1,000

100% relief: businesses, unlisted/AIM companies, certain farmland/building
50% relief: certain other business assets

Reduced tax charge on gifts within 7 years of death:

- Years before death	0-3	3-4	4-5	5-6	6-7
- Inheritance Tax payable	100%	80%	60%	40%	20%

Quick succession relief:

- Years since IHT paid	0-1	1-2	2-3	3-4	4-5
- Inheritance Tax relief	100%	80%	60%	40%	20%

CAR BENEFIT FOR EMPLOYEES

The charge for company car benefits is based on the carbon dioxide (CO_2) emissions. There is no reduction for high business mileage users.

For 2017/2018:

- The percentage charge is 9% of the car's list price for CO_2 emissions of 50g/km or less.
- For cars with CO_2 emissions of 51g/km to 75g/km the percentage is 13%.
- For cars with CO_2 emissions of 76g/km to 94g/km the percentage is 17%.
- Cars with CO_2 emissions of 95g/km have a percentage charge of 18% and thereafter the charge increases by 1% for every complete 5g/km to a maximum of 37% (emissions of 200g/km and above).

There is an additional 3% supplement for diesel cars not meeting Euro IV emission standards. However, the maximum charge remains 37% of the car's list price.

Car fuel The benefit is calculated as the CO_2 emissions % relevant to the car and that % applied to a set figure (£22,600 for 2017/2018) e.g. car emission 100g/km = 17% on car benefit scale. 17% of £22,600 = £3,842.

1. **Accessories** are, in most cases, included in the list price on which the benefit is calculated.
2. **List price** is reduced for capital contributions made by the employee up to £5,000.
3. **Car benefit** is reduced by the amount of employee's contributions towards running costs.
4. **Fuel scale** is reduced only if the employee makes good **all** the fuel used for private journeys.
5. **All car and fuel benefits** are subject to employers National Insurance contribution's (Class 1A) of 13.8%.

PRIVATE VEHICLES USED FOR WORK

	2016/2017 Rates	2017/2018 Rates
Cars		
On the first 10,000 business miles in tax year	45p per mile	45p per mile
Each business mile above 10,000 business miles	25p per mile	25p per mile
Motor Cycles	24p per mile	24p per mile
Bicycles	20p per mile	20p per mile

MAIN CAPITAL AND OTHER ALLOWANCES

	2016/2017	2017/2018
Plant & machinery (excluding cars) 100% annual investment allowance (first year)	£200,000	£200,000
Plant & machinery (reducing balance) per annum	18%	18%
Patent rights & know-how (reducing balance) per annum	25%	25%
Certain long-life assets, integral features of buildings (reducing balance) per annum	8%	8%
Energy & water-efficient equipment	100%	100%
Zero emission goods vehicles (new)	100%	100%
Qualifying flat conversions, business premises & renovations	100%	100%

Motor cars: Expenditure on or after 01 April 2016 (Corporation Tax) or 06 April 2016 (Income Tax)

CO_2 emissions of g/km:	75 or less*	76-130	131 or more
Capital allowance:	100% first year	18% reducing balance	8% reducing balance

**If new*

MAIN SOCIAL SECURITY BENEFITS

		2016/2017	2017/2018
		£	£
Child Benefit	First child	20.70	20.70
	Subsequent children	13.70	13.70
	Guardian's allowance	16.55	16.70
Employment and Support Allowance	Assessment Phase		
	Age 16 – 24	Up to 57.90	Up to 57.90
	Aged 25 or over	Up to 73.10	Up to 73.10
	Main Phase		
	Work Related Activity Group	Up to 102.15	Up to 102.15
	Support Group	Up to 109.30	Up to 109.65
Attendance Allowance	Lower rate	55.10	55.65
	Higher rate	82.30	83.10
basic State Pension	Single	119.30	122.30
	Married	190.80	195.60
new State Pension	Single	155.65	159.55
Pension Credit	Single person standard minimum guarantee	155.60	159.35
	Married couple standard minimum guarantee	237.55	243.25
	Maximum savings ignored in calculating income	10,000.00	10,000.00
Bereavement Payment Support Payment*		2,000.00	2,000.00
Higher rate - lump sum		N/A	3,500.00
Higher rate - monthly payment		N/A	350.00
Standard rate – lump sum		N/A	2,500.00
Standard rate – monthly payment		N/A	100.00
Jobseekers Allowance	Age 18 - 24	57.90	57.90
	Age 25 or over	73.10	73.10
Statutory Maternity, Paternity and Adoption Pay		139.58	140.98

*Only applicable where spouse or civil partner died on or after 6 April 2007**

CORPORATION TAX

	2016/2017	2017/2018
Standard rate	20%	19%

VALUE ADDED TAX

	2016/2017	2017/2018
Standard rate	20%	20%
Annual registration threshold	£83,000	£85,000
Deregistration threshold	£81,000	£83,000

STAMP DUTY LAND TAX

	Residential
Value up to £125,000	0%
£125,001 - £250,000	2%
£250,001 and £925,000	5%
£925,001 and £1,500,000	10%
£1,500,001 and over	12%

Stamp Duty Land Tax (SDLT) is payable in England, Wales and Northern Ireland only. Land and Buildings Transaction Tax (LBTT) is payable in Scotland at different rates to the above.

Additional SDLT of 3% may apply to the purchase of additional residential properties purchased for £40,000 or greater.

SDLT is charged at 15% on interests in residential dwellings costing more than £500,000 purchased by certain corporate bodies or non-natural persons.

	Non residential
Value up to £150,000	0%
£150,001 and £250,000	2%
£250,001 and over	5%

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