# Fast track and direct entry degrees

2016–2017 undergraduate and postgraduate pathways

# Take your development to the next level

University routes for holders of: CII Advanced Diploma in Insurance CII Advanced Diploma in Financial Planning



www.cii.co.uk

### **2 University routes for Advanced Diploma holders**

# The CII, in partnership with a number of UK universities, is offering holders of the Advanced Diploma in Insurance and Advanced Diploma in Financial Planning the opportunity to build on their studies via fast track and/or direct entry to a range of graduate and postgraduate degree courses.

These include Bachelors degrees in financial services and management and Masters degrees in insurance and risk management, finance, marketing and even an MBA.

Courses are available full-time or part-time and some are available through distance or online learning – making it easier to study for a UK degree, anywhere in the world.

## Business-relevant and employer-recognised

Today's employers understand and value how undergraduate and postgraduate qualifications help aspiring and existing managers and senior executives to develop advanced technical and business skills.

If you want to take your insurance or financial planning expertise to the highest level, or if you want to broaden your skill set in areas such as marketing or management, there are options to help you develop your career and further enhance your professional standing.

## Flexible learning for ambitious professionals

Embarking on further study and building upon existing experience can be fulfilling and rewarding, but balancing this with work-life commitments can be a challenge.

At the CII, we know that Advanced Diploma holders work in many different locations and have varying professional obligations and work commitments. That's why we have developed a range of part-time and full-time programmes, offering the choice between distance, online and classroom learning at a variety of university campus locations.

Some of the courses also offer staggered starting dates each academic year making it easier for you to arrange your studies around other commitments.

It is part of our drive to make progression beyond Advanced Diploma more realistic and achievable than ever before.

### **Bachelors degrees**

Bachelors degrees enable you to build on your existing learning and knowledge while focusing on areas of particular interest, thereby deepening and enriching your understanding of the discipline in question. They are proving particularly popular with practitioners who have completed professional and vocational qualifications and other non-university routes into the profession, such as apprenticeships, as well as with graduates holding a degree unrelated to insurance or financial services.

#### Masters degrees

Masters degree courses typically involve the completion of fewer units than Bachelors degrees, but involve more targeted and in-depth study of selected topics. Typically they place a greater emphasis on self-start learning, with less tuition. In turn, they require entrants to demonstrate skills in analysis, critical evaluation and professional application and the ability to consider complex concepts and apply these to practical scenarios.

#### **Course fees**

Fees vary between degrees and from university to university, starting at under  $\pounds$ 2,000 for distance learning and up to  $\pounds$ 14,000 for classroom-delivered Masters degrees.

In many instances, CII Advanced Diploma holders will receive a discount on the standard fees. The fees listed were correct at the time of going to print and can vary depending on which intake you choose. Please check university websites for the current fees.

#### 1 Cass Business School at City University

MSc in insurance & Risk Management MSc in Wealth Management

#### 2 University of Westminster

MSc in Finance, Banking and Insurance

#### 3 University of Leicester

MBA MSc Finance MSc Marketing MSc Risk, Crisis and Disaster Management

#### 4 Manchester Metropolitan University

MSc Financial Planning and Business Management

- 5 Edinburgh Napier University
  - **BA Financial Services**
- **Glasgow Caledonian University** (includes a London campus)

MSc Risk Management

University of Plymouth

BSc Management Practice





### **4 Bachelors degrees**

### BA Financial Services <sup>(1)</sup>

#### **Edinburgh Napier University**

The BA Financial Services will provide you with a sound knowledge of finance and the financial services sector, as well as developing your business skills that can be used across a range of industries: time management, project management, communication, and collection and management of data and IT, are all transferable skills which will all serve you well whatever your field of work. It offers dedicated insurance and financial planning pathways.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given fast track entry on to this part-time Bachelors programme.

Delivery	Structure	Duration	Fees	Intake
Distance learning	• Year 1 – 6 units • Year 2 – 4 units and a 10,000–12,000 word dissertation	Part-time only, over 1 or 2 years (4 years for non-Advanced Diploma holders). (1 year for Advanced Diploma holders with relevant work experience).	£305 per unit (dissertation counts as 2 units' fees): • 1 year programme – £1,830 • 2 year programme – £3,660 The 2015–16 fees shown here are indicative, with fees for the Sep 2016 intake announced in Spring 2016 and subject to an annual increase.	September

For full details visit www.courses.napier.ac.uk/w32307

### BSc Management Practice <sup>(1)</sup>

#### **University of Plymouth**

If you are keen to develop an appreciation of the global marketplace in which businesses operate and its implications for business decisions and operational culture, this programme is for you. The BSc (Hons) Management Practice offers the knowledge and skills required for professional managers in a fast evolving global marketplace. It is designed to meet the needs of industry practitioners who wish to progress their managerial career in Leadership and Human Resource Management or in International Trade. The course combines the rigour of academic analysis with the development of key transferable skills required in the global marketplace.

This top-up Bachelors programme is suitable for both CII Advanced Diploma in Insurance and Advanced Diploma in Financial Planning holders.

Delivery	Structure	Duration	Fees	Intake
Tutor supported distance/ online learning	<ul> <li>Year 1 – 1 core unit and 2 unit options</li> <li>Year 2 – 3 core units</li> </ul>	Part-time over 2 years, with a recommended 200 hours of study per unit (34 hours direct contact with a tutor, 166 hours individual study).	£7,000 Fee includes a £1,000 discount for CII Advanced Diploma holders. Total fees for the Oct intake are indicative, as second year fees are subject to an annual increase announced in the Spring 2017.	January, October

For full details visit www.plymouth.ac.uk/courses/undergraduate/bsc-management-practice

### Advanced Diploma entry requirements

Used throughout this brochure, the following key tells you which of the CII Advanced Diploma qualifications are required for entry onto each course.

**G** Advanced Diploma in Insurance

FP Advanced Diploma in Financial Planning

### MSc in Insurance & Risk Management

#### **Cass Business School at City University**

Developed by Cass Business School and the CII, the MSc in Insurance & Risk Management explores the growing relationship between insurance, risk management and financial services. The programme combines a practical approach with sound theory, providing the all-round skills and knowledge necessary for success in a competitive global business environment. This course will help you understand how to identify, control and finance risk by combining insurance programmes, hedging strategies and techniques such as Alternative Risk Transfer (ART).

Holders of the CII Advanced Diploma in Insurance who have completed in the last 5 years, with at least 70% having been completed by direct CII examination, can apply to take a fast track route to completion, which offers exemptions from four of the compulsory nine core units.

Delivery	Structure	Duration	Fees	Intake
Classroom in London	<ul> <li>2 week induction</li> <li>9 core units</li> <li>3 elective units</li> <li>Business research project</li> <li>10,000 word dissertation</li> </ul>	<ul> <li>Full-time – approximately 8 months (12 months for non-Advanced Diploma holders), which follows a 2 week induction and 3 term structure.</li> <li>Part-time – approximately 20 months (24 months for non-Advanced Diploma holders), typically involves a late afternoon session and an evening session each week.</li> </ul>	<ul> <li>Full-time – £13,500</li> <li>Part-time – £14,000 (£7,000 per annum)</li> <li>Fees include up to a 25% discount for CII Advanced Diploma in Insurance holders.</li> <li>The 2015–16 fees shown here are indicative, with fees for the Jan and Sep 2016 intakes announced in Dec 2016 and subject to an annual increase.</li> </ul>	Fast track January, otherwise September.

For full details visit www.cass.city.ac.uk/irm

### MSc Risk Management

#### **Glasgow Caledonian University**

The MSc in Risk Management is designed to provide the skills needed to excel in a role as a Chief Risk Officer, Enterprise Risk Manager, Risk and Insurance Manager, Operational Risk Manager, Risk Analyst, Business Continuity & Crisis Manager or Risk & Governance Officer, within a variety of financial and non-financial organisations and sectors. You will develop the ability to establish group risk policy and structures for business units, design and review processes for enterprise risk management, develop risk assessment, modelling, measurement and response processes including contingency and business continuity programmes.

Holders of the CII's Advanced Diploma in Insurance may be given direct entry on this Masters programme, subject to other considerations.

Delivery	Structure	Duration	Fees	Intake
<ul> <li>Classroom in Glasgow or London; or</li> <li>Distance learning</li> </ul>	<ul> <li>7 compulsory units, including a research methods unit</li> <li>12,000 word dissertation</li> </ul>	<ul> <li>Full-time – 1 year</li> <li>Part-time –2 years</li> <li>The classroom options usually involves 2 contact hours per week for each module over 12 weeks.</li> </ul>	<ul> <li>UK/EU students – £8,400</li> <li>International students – £12,600</li> <li>The 2015–16 fees shown apply to the Jan 2016 intake. Fees for the Sep 2016 intake are announced in Spring 2016 and are subject to an annual increase.</li> </ul>	January, September

For full details visit http://goo.gl/FkhuWL

### **Masters degrees 5**

### MSc in Wealth Management FP

#### **Cass Business School at City University**

Developed by Cass Business School and the CII, the MSc in Wealth Management explores the individual and complex financial planning needs of the wealth management sector. The course enables candidates to continue to acquire the technical skills and theoretical knowledge necessary for a successful career in this sector and is particularly suitable to those looking to either extend the scope of their current responsibilities or to make a career change into roles with private banks or investment providers.

Holders of the CII Advanced Diploma in Financial Planning (including passes in unit (AF5) Financial planning process and 3 other AF units \*) can apply for entry on the fast track full-time or part-time courses.

Delivery	Structure	Duration	Fees	Intake
Classroom in London	<ul> <li>4 compulsory core units, including a research methods unit</li> <li>5 elective units</li> <li>10,000 word dissertation</li> </ul>	• 12–15 months This part time course typically involves a Tuesday and Thursday evening session each week.	£15,000 The 2015–16 fee shown here is indicative, with fees for the Sep 2016 intake announced in Dec 2016 and subject to an annual increase.	September

\* It is also recommended that applicants hold passes in the following units, as these provide foundation knowledge that the course builds upon:

- (J10) Discretionary investment management
- (R01) Financial services, regulation and ethics.

For full details visit www.cass.city.ac.uk/courses/masters/msc-in-wealth-management

### MSc Financial Planning and Business Management **FP**

#### Manchester Metropolitan University

The MSc in Financial Planning and Business Management enables financial planning professionals to study financial planning concepts, theories and models, and an opportunity to engage in applied research to explore and contribute to the existing body of knowledge and understanding that underpins management practice in this area. You will be working alongside other thought-leaders, sharing experiences and developing ideas to shape and enhance the status of the financial planning profession. You will be supported by academic staff throughout the research process, one that culminates in submission of your research findings and reflections in the form of a dissertation.

Holders of the CII Advanced Diploma in Financial Planning holding the Chartered Financial Planner title and those with Fellowship of the Personal Finance Society can apply for fast track entry on this part-time course under the 'Advanced Standing Scheme'. Chartered Financial Planners will normally be granted 60 credits, and Fellows 90 credits, towards the 180 credits required to complete the MSc.

Delivery	Structure	Duration	Fees	Intake
Tutor supported distance/ online learning combined with a series of one day workshops in Manchester	Units on the programme will cover the following themes: • Behavioural finance • Academic and professional development • 15,000 word dissertation	<ul> <li>Chartered Financial Planners – 15 months (September to December)</li> <li>Fellows of the PFS – 11 months (February to December)</li> </ul>	<ul> <li>February intake – £1,080 per 30 credits (2015–16 fees):</li> <li>Chartered Financial Planners – £4,320</li> <li>PFS Fellows – £3,240</li> <li>September intake – £1,155 per 30 credits (2016–17 fees):</li> <li>Chartered Financial Planners – £4,620</li> <li>PFS Fellows – £3,465</li> </ul>	February, September

For full details visit www.mmu.ac.uk/13406

### MSc in Finance, Banking & Insurance @

#### University of Westminster

The MSc in Finance, Banking & Insurance is designed to develop the knowledge and skills needed for those who want to work in the areas of finance, international finance, financial services, investment banking, retail banking, insurance, reinsurance and hedge funds as private client advisors and financial analysis both in the public and private sectors.

Holders of the CII Advanced Diploma in Insurance are given direct entry on this year-long full-time Masters programme.

Delivery	Structure	Duration	Fees	Intake
Classroom in London	<ul> <li>6 core units, including a research methods unit</li> <li>2 elective units in second semester</li> <li>8,000–10,000 word dissertation.</li> </ul>	1 year full-time only. Involves a maximum of 12 hours of classroom contact per week between September and December and January and April.	<ul> <li>UK/EU students - £13,000</li> <li>International students - £14,000</li> <li>The 2016-17 fees shown here apply to the Sep 2016 intake.</li> </ul>	September

For full details visit www.westminster.ac.uk/finance-banking-insurance-msc

### MSc in Finance 🛈 🗗

### **University of Leicester**

The MSc in Finance is designed to develop your understanding of the concepts of finance and the role of financial management in a variety of organisations and sectors. The strategic focus of the course will enhance your ability to analyse any financial management situation and make sound strategic decisions.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry on this full-time or part-time Masters programme.

Delivery	Structure	Duration	Fees	Intake
Distance learning	<ul> <li>7 core units, including a research methods unit</li> <li>2 elective units</li> <li>15,000 word dissertation.</li> </ul>	Full-time or part-time over 30 months with a recommended 15 hours of study per week.	£11,100 The 2015–16 fees shown apply to the Feb and May 2016 intakes. Fees for the Aug and Nov 2016 intakes are announced in Spring 2016 and are subject to an annual increase.	February, May, August, November

For full details visit https://le.ac.uk/courses/finance-msc-dl

### 8 Masters degrees continued

### MSc in Marketing <sup>(1)</sup>

### **University of Leicester**

The MSc in Marketing is designed to develop your ability to critically evaluate and apply new marketing concepts and practices. It will enable you to develop an interdisciplinary, theoretically informed and practical understanding of marketing, helping you to become an effective and successful leader in a complex and dynamic global marketplace.

Holders of the CII's Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry onto this full-time or part-time Masters programme.

Delivery	Structure	Duration	Fees	Intake
Distance learning	<ul> <li>8 core units, including a research methods unit</li> <li>2 elective units</li> <li>15,000 word dissertation</li> </ul>	Full-time or part-time over 30 months with a recommended 15 hours of study per week	£10,365 Students from eligible developing countries can qualify for a discounted fee of £8,910 The 2015–16 fees shown apply to the Feb and May 2016 intakes. Fees for the Aug and Nov 2016 intakes are announced in Spring 2016 and are subject to an annual increase.	February, May, August, November

For full details visit https://le.ac.uk/courses/marketing-msc-dl

### MSc in Risk, Crisis and Disaster Management <sup>(1)</sup>

#### **University of Leicester**

The MSc in Risk, Crisis and Disaster Management will provide you with a thorough grounding in risk management theory and its application to real world problems. As well as ensuring you are up-to-date with the latest developments in risk management, the course will also provide you with the skills and confidence to plan and execute research and engage in debate.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry onto this full-time or part-time Masters programme.

Delivery	Structure	Duration	Fees	Intake
Distance learning	<ul> <li>6 units, including a research methods unit</li> <li>15,000–20,000 word dissertation</li> </ul>	Full-time or part-time over 30 months	• Home/EU – £10,365 • International – £11,100 Students from eligible developing countries can qualify for a discounted fee of £8,385 The 2015–16 fees shown apply to the Mar 2016 intake. Fees for the Sep 2016 intake are announced in Spring 2016 and are subject to an annual increase.	March, September

For full details visit https://le.ac.uk/courses/risk-crisis-and-disaster-management-msc-dl

### MBA (Master of Business Administration) <sup>(1)</sup>

#### University of Leicester

The MBA programme has been designed to cover the spectrum of management subjects, calling on a wide range of expertise. It allows you to concentrate on general management or to tailor the course to suit your individual career needs. It provides you with the skills necessary to become a competent and capable manager in today's global business environment. The course will enhance your ability to evaluate and analyse evidence and implement appropriate solutions in any business environment.

Holders of the CII's Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry on the MBA programme.

Delivery	Structure	Duration	Fees	Intake
Distance learning	<ul> <li>7 core units, including a research methods unit</li> <li>2 optional units</li> <li>15,000 word dissertation</li> </ul>	<ul> <li>Part time over:</li> <li>24 month (15 hours of study per week) or</li> <li>40 months (7.5 hours per week)</li> </ul>	£13,500 The 2015–16 fees shown apply to the Feb and Jun 2016 intakes. Fees for the Oct 2016 intake are announced in Spring 2016 and are subject to an annual increase.	February, June, October

For full details visit https://le.ac.uk/courses/the-leicester-mba-dl



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# For applicants whose first language is not English

If your first language is not English or you do not work in an English-speaking environment you may be required to provide evidence of competence in the English language – often through the International English Language Testing System (IELTS). Use the web links provided for university-specific requirements.

### Your next step

Use the university web links provided to find out more about each course, including how to apply.

Please note that the course information provided is correct at the time of going to press (October 2015).

You can view and enlarge a copy of this brochure online at:

#### www.cii.co.uk/degree-brochure

Alternatively contact Customer Service if you are having any difficulty reading this brochure.

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