



Learning Outcome		Assessment Criteria		Indicative Content	
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1 4 Questions	Understand the principal elements of shipping and world trade.	1.1	Describe the world of shipping, including the different types of ships.	1.1.1	Purpose of shipping and growth in trade.
				1.1.2	Parties involved in marine trade.
				1.1.3	Characteristics of different types of ships.
		1.2	Explain risks in the world of shipping.	1.2.1	Risks to which vessels are exposed.
				1.2.2	Elements of liability exposure.
		1.3	Explain ship finance and the requirements of mortgagees and lessors.	1.3.1	Trade finance and corporate debt.
2 10 Questions	Understand the legal and regulatory environment of shipping.	2.1	Describe the legal and regulatory environment affecting shipping.	1.4.1	Importance of class to the shipping environment.
				2.1.1	International conventions and the organisations that create them.
				2.1.2	Law of the sea and jurisdiction over vessels.
				2.1.3	Safety.
				2.1.4	Pollution.
				2.1.5	Limitation of liability.
				2.1.6	Shipowners’ liability including collision and passenger liability.
				2.1.7	Chartering, charterparties and legal issues concerning carriage of goods.
				2.1.8	Towage.
				2.1.9	Salvage.
				2.1.10	Wreck removal.
				2.1.11	General average.
				2.1.12	Maritime liens.
		2.2	Apply shipping law and regulation to relevant scenarios.	2.2.1	Application of shipping law, conventions and regulations.



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3 6 Questions	Understand the key provisions of the Marine Insurance Act 1906.	3.1	Explain the key provisions of the Marine Insurance Act 1906.	3.1.1	Maritime perils.
				3.1.2	Insurable interest, including defeasible and contingent interests; assignments of interest.
				3.1.3	Disclosure of information and remedies.
				3.1.4	Valued and unvalued policies.
				3.1.5	Warranties.
				3.1.6	Provisions relating to voyage policies.
				3.1.7	Partial losses, total losses and constructive total losses.
				3.1.8	Subrogation and rights against third parties, contribution.
				3.1.9	Matters relating to premium payment.
				3.1.10	Underinsurance.
				3.1.11	Other relevant provisions.
4 8 Questions	Understand and apply key underwriting considerations in marine insurance.	3.2	Describe relevant changes to marine insurance law.	3.2.1	How the Insurance Act 2015 add to and amend the provisions of the Marine insurance Act 1906.
				3.2.2	Enterprise Act 2016.
		4.1	Explain the impact of shipping law for hull, liability and protection and indemnity (P&I) insurers.	4.1.1	Evaluation of exposure and potential liability for marine hull and liability insurers.
				4.1.2	Protection and indemnity insurers.
		4.2	Explain the varying risk profiles of vessels.	4.2.1	Type of vessel, including engines and other machinery.
				4.2.2	Flag state requirements.
				4.2.3	Classification of vessel.
				4.2.4	Ownership and management.
				4.2.5	Trading patterns.
				4.2.6	Navigational limitations.
				4.2.7	Risk perception, including areas of enhanced risk.
		4.3	Explain the underwriting and claims implications of variations in ship valuation.	4.3.1	Setting the rate.
				4.3.2	War and strikes.
				4.3.3	Freight.
				4.3.4	Implications for physical and moral hazard.
		4.4	Explain the key methods of loss prevention and risk management in shipping.	4.4.1	Pre-underwriting and risk management surveys.
				4.4.2	Deductibles.



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5 8 Questions	Understand the scope of cover under marine hull, liability and related insurances.	5.1	Explain the scope of cover provided by standard London market clauses.	5.1.1	Institute Time Clauses.
				5.1.2	International Hull Clauses.
				5.1.3	Ancillary insurances and additional clauses.
				5.1.4	Yachts.
				5.1.5	Builders risks.
				5.1.6	War and strikes.
				5.1.7	Loss of use, hire, freight and passage money insurance.
				5.1.8	Charterers' liability.
				5.1.9	Ship repairers risk.
				5.1.10	Mortgagees Interest Insurance.
				5.1.11	Other maritime related liability coverage.
		5.2	Describe the key elements of hull and machinery cover provided by other significant clauses.	5.2.1	American clauses.
				5.2.2	Nordic Marine Insurance Plan.
6 6 Questions	Understand the scope of protection and indemnity (P&I) insurance and how it is provided.	6.1	Explain the differences between the International Group clubs and other providers of P&I insurance.	6.1.1	How their practical operation differs.
				6.1.2	Other sources of P&I insurance.
		6.2	Explain the cover provided by major P&I insurers.	6.2.1	Cargo risks.
				6.2.2	People risks: crew, passengers, stowaways and life salvage.
				6.2.3	Vessel risks: liabilities, pollution, towage, wreck removal, general average, fines.
				6.2.4	Specialist operations.
				6.2.5	Charterers' risks.
				6.2.6	Freight Demurrage and Defence ('FD&D') insurance.
				6.2.7	Reinsurance.
				6.2.8	Omnibus Rule.
		6.3	Explain the role of P&I insurers in the provision of compulsory insurance certificates.	6.3.1	Compliance with Oil Pollution conventions, Bunker conventions and Passenger Liability Regulations.
		6.4	Explain the interaction between P&I insurance and other insurers.	6.4.1	Hull insurance.
				6.4.2	War insurance.



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7 8 Questions	Understand claims investigation, handling and settlement procedures in marine insurance.	7.1	Explain the role of the various parties in the investigation, handling and settlement of claims.	7.1.1	Brokers.
				7.1.2	Surveyors.
				7.1.3	Lawyers.
				7.1.4	Average adjusters.
				7.1.5	Other parties.
		7.2	Explain the use of marine survey reports and other documents in support of claims.	7.2.1	Survey reports.
				7.2.2	Class certification.
				7.2.3	International Safety Management (ISM), International Ship and Port Security codes (ISPS).
				7.2.4	Legal reports.
				7.2.5	Risk management survey reports.
		7.3	Apply the provisions of standard market clauses in typical claims scenarios.	7.3.1	Principles of reserving.
				7.3.2	Partial loss.
				7.3.3	Total loss.
				7.3.4	Collision liability.
				7.3.5	General Average.
				7.3.6	Salvage.
				7.3.7	Sue and labour.
		7.4	Explain the handling of claims by P&I Clubs.	7.4.1	Notification provisions including time bars.
				7.4.2	Provision of security.
				7.4.3	Settlement powers and provisions.
		7.5	Describe the settlement of liability claims for ports, terminals, shiprepairers, shipbuilders and charterers.	7.5.1	How claims are handled.
				7.5.2	Defending and establishing quantum.
				7.5.3	Cost of defence settlements.
		7.6	Explain subrogation/recovery potential following claims on hull and liability policies and against whom such claims might be made.	7.6.1	Parties who could be subrogated against.
				7.6.2	Being the target of subrogation.