Learning Outcome Assessment Criteria Indicative Content



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1	Know HM Revenue &	1.1	Describe HMRC requirements for	1.1.1	The HMRC requirements for registering pension schemes.
1 Question	Customs requirements for registering pension schemes.		registering pension schemes, their powers and reporting requirements.	1.1.2	The HMRC powers and reporting requirements for schemes and members.
2	Know the relevant	2.1	Describe the relevant regulatory	2.1.1	Illustrations and key features documents.
1	financial regulators' rules.		rules.	2.1.2	Cancellation rights, opt out rights.
Question				2.1.3	Dispute and complaint resolution rules.
3 1	Know the requirements for disclosure of information.	3.1	Describe the requirements for the disclosure of information.	3.1	Requirements under current pension legislation – charges and adviser remuneration.
Question					
4	Know the procedures for	4.1	Describe the relevant parties and	4.1.1	The role of trustees, MoneyHelper, and The Pensions Regulator.
1 Question	the referral of complaints.		timescales for dealing with complaints and how they relate to each other.	4.1.2	The Pensions Ombudsman and the Financial Ombudsman Service: what each scheme can consider, and how they interrelate with one another.
5	Know the basic principles of pension taxation.	5.1	Describe the tax treatment of contributions, pension funds, benefits and payments, the basic	5.1.1	The tax treatment of pension contributions made by employees, employers, the self-employed and third parties, including the impact of the annual allowances.
5			principles of salary sacrifice,	5.1.2	The three-year carry forward rule.
Questions			pension contribution refunds, and	5.1.3	The tax treatment of the pension fund.
		perform appropriate calculations.	perform appropriate calculations.	5.1.4	The tax treatment of benefits at crystallisation and on death, including the impact of the lifetime allowance.
				5.1.5	The tax treatment of payments, including unauthorised payments and benefits in kind.
				5.1.6	The principles of salary sacrifice.
				5.1.7	How pension and lump-sum rights are protected by transitional arrangements.
				5.1.8	The tax treatment of refunds of contributions.

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6	Know the key features of	6.1	Describe the key features of	6.1.1	Pension products.
5	the basic pension product		pension products within the HMRC	6.1.2	The options at crystallisation.
Questions	estions types. regime.	regime.	6.1.3	Interaction between State Pension provision and private pension schemes.	
7	Know the key features of workplace pensions.	7.1	7.1 Describe the key features and administration procedures for pension schemes facilitated by employers for their employees.	7.1.1	Key features of and differences between group pension schemes: defined benefit and defined contribution including GPPs.
10 Questions	7.2			7.1.2	The distinction between employer trust, master trust and contract-based schemes.
				7.1.3	Individual compared to group: key differences and implications.
				7.1.4	The role and responsibilities of trustees.
				7.1.5	Employer and employee regular or single premiums.
				7.1.6	Payment deadline dates for employee contributions collected by the employer.
				7.1.7	Registration of schemes.
				7.1.8	The options for early leavers.
				7.1.9	Refunding employee and employer contributions.
				7.1.10	Key issues regarding defined benefit schemes – the statutory funding objective, the statement of funding principles, the triennial valuation.
		7.2	7.2 Describe the main issues and administration procedures for automatic enrolment into workplace pensions.	7.2.1	Employers' automatic enrolment requirements and procedures.
				7.2.2	Postponement.
				7.2.3	Cyclical re-enrolment.
				7.2.4	Employee eligibility requirements.
				7.2.5	Employers' requirement to provide information.
				7.2.6	Qualifying schemes.

7.2.7

Multi-employer schemes.

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8	Know the main pension policy administration	8.1	Describe the main issues and compliance procedures arising in	8.1.1	Key stages from application to policy issue and documentation to which customers are entitled.
2	issues.		the arrangement of pensions.	8.1.2	Disclosure of adviser charges.
Questions				8.1.3	Information contained within illustrations and key features documents.
				8.1.4	Legal capacity to take out a pension, jurisdiction, capacity to contract.
				8.1.5	Compliance procedures required when arranging a pension plan, e.g. cancellation periods, key features.
9	Understand the	9.1	Describe the main issues arising in	9.1.1	Alteration, annual statements and projections.
6	administration of pension		the administration of pensions.	9.1.2	Waiver of contributions and contribution protection.
Questions	policies.			9.1.3	Paid up pensions.
				9.1.4	Fund switching, redirection, lifestyling and target date.
				9.1.5	Pension loans and borrowing.
				9.1.6	Additional / fluctuating payments.
				9.1.7	Transfers in and out (from one scheme to another) including inspecie transfer.
				9.1.8	Requirements on death.
				9.1.9	The administration of self-investment options.
10	Know the principles of	10.1	Describe the principles of medical	10.1.1	Impact on underwritten annuities.
1 Question	medical underwriting.		underwriting.	10.1.2	Life assurance under registered pension schemes, group life insurance schemes and contribution protection.
				10.1.3	Access to Medical Reports Act 1988 and Access to Medical Records Act 1990.
11	Understand the main features of unit linking.	11.1	Describe the main features of unitised funds.	11.1.1	The principles of how unit linking works.
2 Questions				11.1.2	Different pricing bases, including exit penalties and valuation of policies.
				11.1.3	Allocation rates, charges, capital/initial units and accumulation units.
				11.1.4	The effect of charges on investment returns – reduction in yield.

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12	Understand the main	12.1	Describe the main features of with	12.1.1	How it works: the principle of smoothing.
2	features of with-profits.		profits funds.	12.1.2	Market value reductions.
Questions				12.1.3	Operating structure, e.g. interim, reversionary and terminal bonuses.
				12.1.4	The distinction between unitised with profits and traditional with profits, including valuations.
				12.1.5	The differences between unit-linked and with profits.
13	Know the different methods of payment and	13.1	ways of payment and the	13.1.1	The parties responsible for collecting payment with each type of pension contract.
2 Questions	the consequences of non- payment.		consequences of non-payment.	13.1.2	Collection methods: direct debits, standing orders, direct debit guarantees, payment by cheque, cash, debit cards.
				13.1.3	Issues with different types of payment method.
				13.1.4	Transfers.
				13.1.5	Regular payments and single premium payments.
				13.1.6	Timing of payments and consequences of no-payment.
14	Understand pension claims and the options available when taking benefits.	14.1	Describe the different types of benefits payable and the different ways of drawing benefit, including relevant calculations and administrative requirements.	14.1.1	 The options for taking pension benefits: Pension commencement lump sum: availability. The secured income option. Drawdown pension options. UFPLS.
9 Questions				14.1.2	Death benefits: what is payable, to whom and the documentation required.
				14.1.3	Rules governing early retirement on ill health grounds and the benefits available.
				14.1.4	Issues relating to guaranteed minimum pensions.
				14.1.5	Transitional protection of benefits.
				14.1.6	Proof /evidence of age.
				14.1.7	Waiver of contributions and contribution protection benefit claims.
				14.1.8	Transfer requests: legal requirements, what can be transferred and where.

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15	Understand how pension	15.1 Describe the duties and ri	ights of 15.1	Duties and rights of schemes and members in relation to how
1	benefits are treated on	schemes and members w	hen	pension benefits can be treated on divorce, e.g. earmarking,
Question	divorce.	pensions are subject to a settlement and perform a calculations.		pension sharing.
16	Understand the use of trusts in pension policies.	16.1 Describe the role and operatrusts in pension administ	tration and	The role of trusts in pension administration and the types of pension / benefits which can be placed under trust.
1		the relevant powers, righ	10.1.2	How to deal with trusts.
Question		responsibilities of each patrust.	16.1.3	The rights and responsibilities of the different parties to a trust.
	ti ust.	trust.	16.1.4	Amendments to trusts – exercising options.
			16.1.5	The powers of trustees.