### IF5

### **Motor insurance products 2021**



Learning Outcome Assessment Criteria Indicative Content

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1	Understand the market	1.1	Explain the principal differences	1.1.1	The basic policy features relating to private car, motorcycle,
	place for motor insurance		in the transaction of private		commercial motor, motor fleet.
5	products.		motor insurances.	1.1.2	The component parts, and how they operate, of the Insurance market
questions					Vendors and Suppliers (Composite Insurers; Direct Insurers: Lloyds,
					Aggregators, White Labels) Intermediaries.
				1.1.3	The Legal and Regulatory provisions which govern the Insurance
					Market including.
				1.1.4	Financial Conduct Authority.
				1.1.5	Insurance: Conduct of Business Sourcebook.
				1.1.6	Fair Treatment of Customers.
				1.1.7	Insurance Distribution Directive.
		1.2	Explain the role and function of	1.2.1	The role and function of the Motor Insurers Bureau.
			the Motor Insurers' Bureau and	1.2.2	The role and function of the UK Information Centre.
			DVLA.	1.2.3	The role and function of the Motor Insurance Database.
				1.2.4	The role and function of the Driver and Vehicle Licencing Agency
					(DVLA).
2	Apply the principles	2.1	Apply the principles contained	2.1.1	Private motor.
2	contained within motor		within the transaction of private	2.1.2	Motorcycle.
questions	insurance to a given set of		motor insurances to a given set	2.1.3	Commercial motor.
	circumstances.		of circumstances.	2.1.4	Fleet.
				2.1.5	Private hire.
		2.2	Apply the principles contained	2.2.1	Apply to a given set of circumstances.
			within the role and function of		
			the Motor Insurers' Bureau to a		
			given set of circumstances.		



	Learning Outcome		Assessment Criteria		Indicative Content
3	Understand the scope of	3.1	Describe the core cover provided	3.1.1	Core cover provided by Road Traffic Act.
6	cover provided by motor		under different motor	3.1.2	Core cover provided by third party only cover.
questions	insurance products.		insurances.	3.1.3	Core cover provided by third party fire and theft.
				3.1.4	Core cover provided by comprehensive insurance.
				3.1.5	Breakdown cover.
		3.2	Describe the additional	3.2.1	Helplines and advice.
			non-insurance benefits available	3.2.2	Authorised Repairers and suppliers.
			under private and commercial	3.2.3	Risk control / advice.
			motor insurance policies.	3.2.4	Uninsured loss recovery services.
				3.2.5	Legal expenses.
4	Apply the principles	4.1	Apply the principles contained	4.1.1	Apply to a given set of circumstances.
3	contained within the scope		within the scope of cover		
questions	of cover provided by motor		provided by motor insurance		
	insurance products to a		products to a given set of		
	given set of circumstances.	- 4	circumstances.	- 4 4	The sale and a state of the Point Truff's And 4000 are as a state of the state of t
5	Understand the legal and regulatory considerations	5.1	Describe the relevant parts of the Road Traffic Act 1988 as	5.1.1	The relevant parts of the Road Traffic Act 1988 as amended by the Road traffic Act 1991.
	for motor insurance.		amended by the Road Traffic Act		Rodu traffic Act 1991.
	noi motor maurance.		1991.		
		5.2	Describe the provisions of the	5.2.1	The provisions of the Road Traffic Act 1988 Part VI relating to third
		0	Road Traffic Act 1988 Part VI,	0.1.1	party liabilities.
			relating to third party liabilities.		
		5.3	Describe the provisions of EU	5.3.1	The provisions of EU Directives applicable to motor insurance.
			Directives applicable to motor	0.0.1	то ресположения станов.
			insurance.		
		5.4	Explain the effect on motor	5.4.1	Road Traffic (New Drivers) Act 1995.
			insurance of relevant legislation	5.4.2	Legal Aid Sentencing and Punishment of Offenders Act 2012 (LASPO).
			and regulatory considerations.	5.4.3	Rehabilitation of Offenders Act 1974.
				5.4.4	Limitation Acts.
				5.4.5	Equality Act 2010.
				5.4.6	Contracts (Rights of Third Parties) Act 1999.



Learning Outcome	Assessment Criteria		Indicative Content
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		5.4.7	Third Parties (Rights Against Insurers) Act 1930 and 2010.
		5.4.8	Road Safety Act 2006.
		5.4.9	Personal Injuries (NHS Charges) (Amounts) Regulations 2007.
		5.4.10	The Consumer Insurance (Disclosure and Representations Act) 2012 (CIDRA).
		5.4.11	The Insurance Act 2015 (IA).
		5.4.12	The importance of the fair treatment of customers and positive customer outcomes.
5.5	Describe the legal position of	5.5.1	Cover provided and rating structure of occasional business use.
	employees using their own and their employers' motor vehicles in the conduct of company business.	5.5.2	Cover provided and rating structure of contingent liability and vicarious liability.
5.6	Describe the law relating to the use of vehicles outside the UK.	5.6.1	The law relating to the use of vehicles outside the UK.
		5.6.2	The law relating to the use of vehicles outside the UK but within EU.
		5.6.3	The law relating to the use of vehicles outside the EU.
5.7	Describe which vehicles are exempt from compulsory insurance under the Road Traffic Act 1991 and in what circumstances.	5.7.1	Which vehicles are exempt from compulsory insurance.
		5.7.2	Which bodies are exempt from arranging compulsory insurance.
		5.7.3	In which areas or circumstance may exemption apply.
5.8	Describe, in broad outline, the	5.8.1	ICOBS 1 Application.
	scope and general effect of the	5.8.2	ICOBS 2 General matters.
	Insurance: Conduct of Business sourcebook (ICOBS) as it relates to the administration of motor insurance.	5.8.3	ICOBS 3 Distance communication.
		5.8.4	ICOBS 4 Information about the firm, its services and remuneration.
		5.8.5	ICOBS 5 Identifying client needs and advising.
		5.8.6	ICOBS 6 Product information.
		5.8.7	ICOBS 7 Cancellation.
		5.8.8	ICOBS 8 Claims handling.



	Learning Outcome		Assessment Criteria		Indicative Content
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6 5 questions	Apply the legal and regulatory principles for motor insurance to a given set of circumstances.	6.1	Apply the legal and regulatory principles for motor insurance to a given set of circumstances.	6.1.1	Apply to a given set of circumstances.
7	Understand risk assessment,	7.1	Describe the content, use and legal	7.1.1	The difference between proposal forms and statements of
	rating and underwriting for		significance of proposal forms and		facts.
15	motor insurance.		statements of facts in the transaction of	7.1.2	How may each be completed.
questions			motor insurance as they apply to both	7.1.3	Who is responsible for information given.
			consumer insurance contracts and	7.1.4	Obligations under CIDRA and IA.
			commercial insurance contracts.	7.1.5	Potential consequences of misrepresentation.
		7.2		7.2.1	The general principles of rating and underwriting individual
			underwriting individual risks in motor insurance.		risks in motor insurance.
		7.3	Describe the rating and underwriting	7.3.1	Private motor cars.
			considerations for different motor	7.3.2	Motorcycles.
			vehicles.	7.3.3	Commercial vehicles.
				7.3.4	Motor fleet.
		7.4	_	7.4.1	The content of and legal requirements relating to the cover
			requirements relating to the cover note		note and certificate of motor insurance.
			and the certificate of motor insurance.	7.5.4	
		7.5	Explain the construction of private and commercial insurance policies.	7.5.1	Common policy warranties and conditions, including territorial limits.
			confinercial insurance policies.	7.5.2	General exclusions and exceptions.
				7.5.3	The policy schedule.
				7.5.4	Preamble.
		7.6	Explain the use of no-claims discount and	7.6.1	Standard no claims discount.
		'	the distinctions between standard,	7.6.2	Protected no claims discount.
			protected and guaranteed discounts.	7.6.3	Guaranteed no claims discount.
		7.7	Explain the operation of a typical renewal	7.7.1	The operation of a typical renewal system for private and
			system for private and commercial motor	,,,,	commercial motor insurance.
			insurance.		



	Learning Outcome		Assessment Criteria		Indicative Content
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		7.8	Describe the frequency of renewal and its significance to continuity of cover.	7.8.1	The frequency of renewal and its significance to continuity of cover.
				7.8.2	Ways to pay the premium.
		7.9	Describe the renewal documentation and renewal terms specific to motor insurance.	7.9.1	Documentation including the date of cover and renewal by Direct Debit mandate.
8 8 questions	Apply the principles contained within risk assessment, rating and underwriting for motor insurance to a given set of circumstances.	8.1	Apply the principles contained within risk assessment, rating and underwriting for motor insurance to a given set of circumstances.	8.1.1	Apply to a given set of circumstances.
9	Understand claims procedures for motor insurance products.	9.1	Explain the ethical considerations in the transaction of motor insurance products.	9.1.1	The ethical considerations in the transaction of motor insurance products.
11 questions	,	9.2	Describe the principles of claims- handling applied to motor insurance.	9.2.1	The principles of claims handling applied to motor insurance.
		9.3	Describe the claims-handling procedures for different motor vehicles.	9.3.1	Private motor insurance.
				9.3.2	Motorcycles.
				9.3.3	Commercial vehicles.
		9.4	Explain the role of motor engineers.	9.4.1	The role of motor engineers.
		9.5	Explain the use of recommended repairers.	9.5.1	The use of recommended repairers.
		9.6	Explain the role of MIAFTR <sup>2</sup> and CUE.	9.6.1	The role of MIAFTR <sup>2</sup> and Claims and Underwriting Exchange.
		9.7	Explain fraud prevention and detection	9.7.1	Credit Industry Fraud Avoidance System (CIFAS).
			measures and their operation.	9.7.2	The Insurance Fraud Bureau (IFB) and the Insurance Fraud Investigators Group.
		9.8	Explain the role of the Financial Ombudsman Service and the Financial Services Compensation Scheme.	9.8.1	The role of the Financial Ombudsman Service and the Financial Services Compensation Scheme.



Learning Outcome			Assessment Criteria	sessment Criteria Indicative Content	
10 6 questions	Apply the principles of claims procedures for motor insurance to a given set of circumstances.	10.1	Apply the principles of claims procedures for motor insurance to a given set of circumstances.	10.1.1	Apply to a given set of circumstances.
11 2 questions	Understand information and communication technology as this relates to motor insurance.	11.1	Explain the implications of IT development for the motor insurance market.	11.1.1 11.1.2 11.1.3	Insurer and intermediary links.  Direct motor insurance business.  Access to information from non- insurance sources, e.g. DVLA.
12 1 Question	Apply the principles of information and communication technology as this relates to motor insurance to a given set of circumstances.	12.1	Apply the principles of information and communication technology as this relates to motor insurance to a given set of circumstances.	12.1.1	Apply to a given set of circumstances.