

Fast track and direct entry degrees

2017–2018 undergraduate and postgraduate pathways

Take your development to the next level

University routes for holders of:
CII Advanced Diploma in
Insurance
CII Advanced Diploma in
Financial Planning



The CII, in partnership with a number of UK universities, is offering holders of the Advanced Diploma in Insurance and Advanced Diploma in Financial Planning the opportunity to build on their studies via fast track and/or direct entry to a range of graduate and postgraduate degree courses.

These include Bachelors degrees in financial services and management and Masters degrees in insurance and risk management, finance, marketing and even an MBA.

Courses are available full-time or part-time and some are available through distance or online learning, making it easier to study for a UK degree anywhere in the world.

Business relevant and employer recognised

Today's employers understand and value how undergraduate and postgraduate qualifications help aspiring or existing managers and senior executives to develop advanced technical and business skills.

If you want to take your insurance or financial planning expertise to the highest level, or broaden your skill set in areas such as marketing or management, there are options to help you develop your career and further enhance your professional standing.

Flexible learning for ambitious professionals

Embarking on further study and building upon existing experience can be fulfilling and rewarding, but balancing this with work-life commitments can be a challenge.

At the CII, we know that Advanced Diploma holders work in many different locations and have varying professional obligations and work commitments. That's why we have developed a range of part-time and full-time programmes, offering the choice between distance, online and classroom learning at a variety of university campus locations.

Some of the courses also offer staggered starting dates each academic year making it easier for you to arrange your studies around other commitments.

It is part of our drive to make progression beyond Advanced Diploma more realistic and achievable than ever before.

Bachelors degrees

Bachelors degrees enable you to build on your existing learning and knowledge while focusing on areas of particular interest, thereby deepening and enriching your understanding of the discipline in question. They are proving particularly popular with practitioners who have completed professional and vocational qualifications and other non-university routes into the profession, such as apprenticeships, as well as with graduates holding a degree unrelated to insurance or financial services.

Masters degrees

Masters degree courses typically involve the completion of fewer units than Bachelors degrees, but involve more targeted and in-depth study of selected topics. Typically they place a greater emphasis on self-start learning, with less tuition. In turn, they require entrants to demonstrate skills in analysis, critical evaluation and professional application and the ability to consider complex concepts and apply these to practical scenarios.

Course fees

Fees vary between degrees and from university to university, starting at under £2,000 for distance learning and up to £15,000 for classroom-delivered Masters degrees.

In many instances, CII Advanced Diploma holders will receive a discount on the standard fees. The fees listed were correct at the time of going to print and can vary depending on which intake you choose. Please check university websites for the current fees.

- 1 Cass Business School at City University**
MSc in insurance & Risk Management
MSc in Wealth Management

- 2 University of Westminster**
MSc in Finance, Banking and Insurance

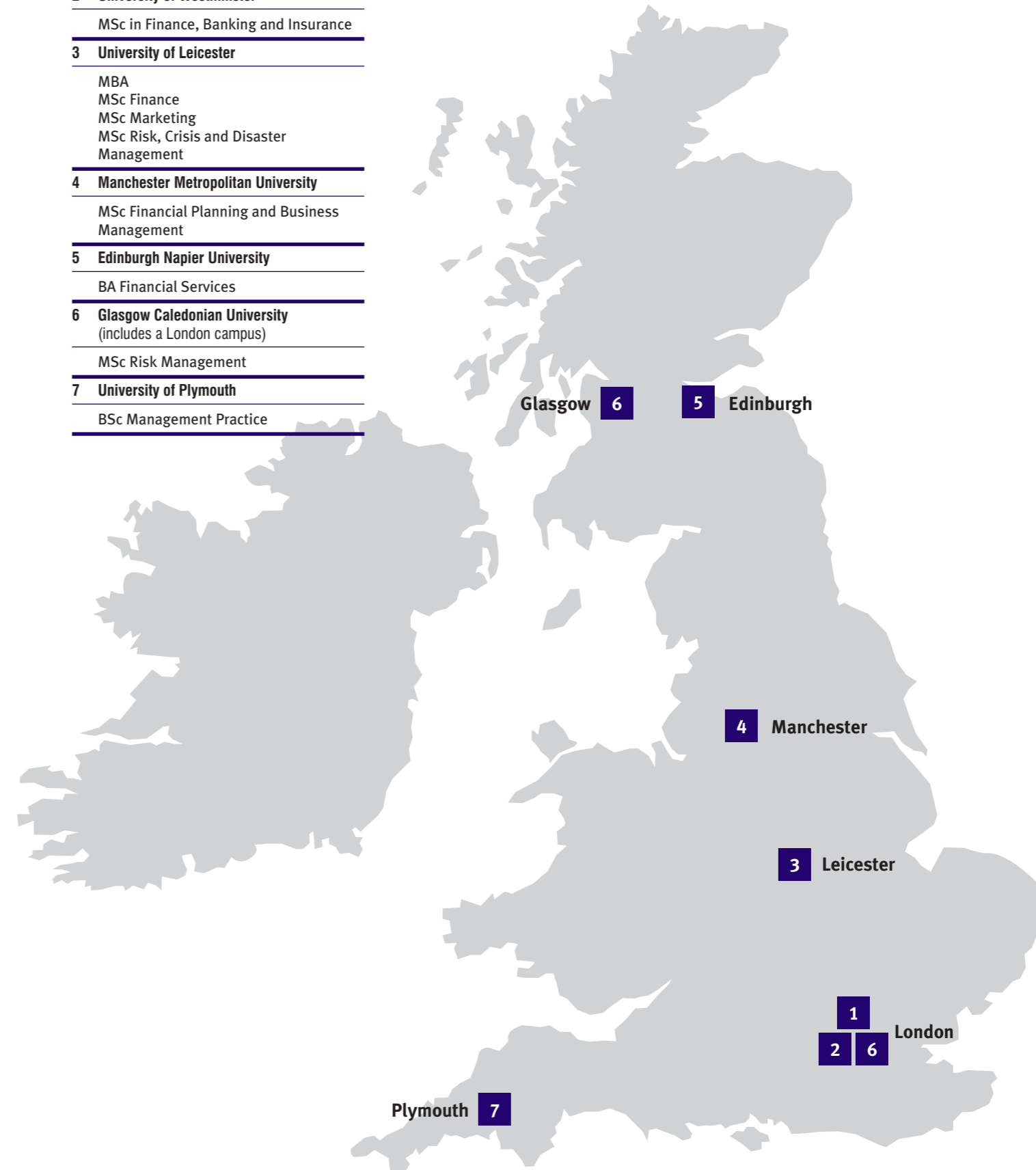
- 3 University of Leicester**
MBA
MSc Finance
MSc Marketing
MSc Risk, Crisis and Disaster Management

- 4 Manchester Metropolitan University**
MSc Financial Planning and Business Management

- 5 Edinburgh Napier University**
BA Financial Services

- 6 Glasgow Caledonian University (includes a London campus)**
MSc Risk Management

- 7 University of Plymouth**
BSc Management Practice



BA Financial Services

Edinburgh Napier University

The BA Financial Services will provide you with a sound knowledge of finance and the financial services sector and offers dedicated insurance and financial planning pathways. It also develops your business skills that can be used across a range of industries. Time management, project management, communication, and collection management of data and IT, are all transferable skills which will serve you well whatever your field of work.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given fast track entry on to this part-time Bachelors programme.

| Delivery | Structure | Duration | Fees | Intake |
|-------------------|--|--|--|--|
| Distance learning | <ul style="list-style-type: none"> Year 1 – 6 units Year 2 – 4 units and a 10,000–12,000 word dissertation | Part-time only, over 1 or 2 years (4 years for non-Advanced Diploma holders). (1 year for Advanced Diploma holders with relevant work experience). | £305 per unit (dissertation counts as 2 units' fees): <ul style="list-style-type: none"> 1 year programme – £1,830 2 year programme – £3,660 | January, September (Advanced Diploma holders with relevant work experience only) |

For full details visit <http://www.napier.ac.uk/courses/ba-hons-financial-services-undergraduate-distance-learning-part-time>

BSc Management Practice

University of Plymouth

If you are keen to develop an appreciation of the global marketplace in which businesses operate and its implications for business decisions and operational culture, this programme is for you. The BSc (Hons) Management Practice offers the knowledge and skills required for professional managers in a fast evolving global marketplace. It is designed to meet the needs of industry practitioners who wish to progress their managerial career in Leadership and Human Resource Management or in International Trade. The course combines the rigour of academic analysis with the development of key transferable skills required in the global marketplace.

This top-up Bachelors programme is suitable for both CII Advanced Diploma in Insurance and Advanced Diploma in Financial Planning holders.


| Delivery | Structure | Duration | Fees | Intake |
|--|--|--|---|--------------------|
| Tutor supported distance/online learning | <ul style="list-style-type: none"> Year 1 – 1 core unit and 2 unit options Year 2 – 3 core units | Part-time over 2 years, with a recommended 200 hours of study per unit (34 hours direct contact with a tutor, 166 hours individual study). | £7,000 Fee includes a £1,000 discount for CII Advanced Diploma holders. Total fees for the Oct intake are indicative, as second year fees are subject to an annual increase announced in the Spring 2017. | January, September |

For full details visit www.plymouth.ac.uk/courses/undergraduate/bsc-management-practice

Advanced Diploma entry requirements

Used throughout this brochure, the following key tells you which of the CII Advanced Diploma qualifications are required for entry onto each course.

 **Advanced Diploma in Insurance**

 **Advanced Diploma in Financial Planning**

MSc in Insurance & Risk Management

Cass Business School at City University

Developed by Cass Business School and the CII, the MSc in Insurance & Risk Management explores the growing relationship between insurance, risk management and financial services. The degree combines a practical approach with sound theory, providing the all-round skills and knowledge necessary for success in a competitive global business environment. It will help you understand how to identify, control and finance risk by combining insurance programmes, hedging strategies and techniques such as Alternative Risk Transfer (ART).

Holders of the CII Advanced Diploma in Insurance who have completed in the last 5 years, with at least 70% having been completed by direct CII examination, can apply to take a fast track route to completion, which offers exemptions from four of the compulsory nine core units.

| Delivery | Structure | Duration | Fees | Intake |
|---------------------|--|--|---|--|
| Classroom in London | <ul style="list-style-type: none"> 2 week induction 8 core modules 3 elective modules 10,000 word dissertation | <ul style="list-style-type: none"> Full-time – approximately 8 months (12 months for non-Advanced Diploma holders), which follows a 2 week induction and 3 term structure. Part-time – approximately 20 months (24 months for non-Advanced Diploma holders), typically involves a late afternoon session and an evening session each week. | <ul style="list-style-type: none"> Full-time – £14,000 Part-time – £14,000 (£7,000 per annum) Fees include up to a discount for CII Advanced Diploma in Insurance holders. The 2016–17 fees shown here are indicative, with fees for the Jan and Sep 2017 intakes announced in Dec 2016 and subject to an annual increase. | Fast track January, otherwise September for the full degree. |

For full details visit www.cass.city.ac.uk/irm

MSc Risk Management

Glasgow Caledonian University

The MSc in Risk Management is designed to provide the skills needed to excel in a role as a Chief Risk Officer, Enterprise Risk Manager, Risk and Insurance Manager, Operational Risk Manager, Risk Analyst, Business Continuity & Crisis Manager or Risk & Governance Officer, within a variety of financial and non-financial organisations and sectors. You will develop the ability to establish group risk policy and structures for business units, design and review processes for enterprise risk management, develop risk assessment, modelling, measurement and response processes including contingency and business continuity programmes.

Holders of the CII's Advanced Diploma in Insurance may be given direct entry on this Masters programme, subject to other considerations.

| Delivery | Structure | Duration | Fees | Intake |
|---|---|--|---|--------------------|
| <ul style="list-style-type: none"> Classroom in Glasgow or London; or Distance learning | <ul style="list-style-type: none"> 7 compulsory units, including a research methods unit 12,000 word dissertation | <ul style="list-style-type: none"> Full-time – 1 year Part-time – 2 years The classroom options usually involves 2 contact hours per week for each module over 12 weeks. | <ul style="list-style-type: none"> UK/EU students – £8,400 International students – £12,600 | January, September |

For full details visit <http://goo.gl/FkhuWL>

MSc in Wealth Management **FP**

Cass Business School at City University

Developed by Cass Business School and the CII, the MSc in Wealth Management explores the individual and complex financial planning needs of the wealth management sector. The course enables candidates to continue to acquire the technical skills and theoretical knowledge necessary for a successful career in this sector and is particularly suitable to those looking to either extend the scope of their current responsibilities or to make a career change into roles with private banks or investment providers.

Holders of the CII Advanced Diploma in Financial Planning (including passes in unit (AF5) Financial planning process and 3 other AF units *) can apply for entry on the fast track full-time or part-time courses.

| Delivery | Structure | Duration | Fees | Intake |
|---------------------|--|--|---|-----------|
| Classroom in London | <ul style="list-style-type: none"> 4 compulsory core units, including a research methods unit 5 elective units 10,000 word dissertation | <ul style="list-style-type: none"> 12–15 months This part-time course typically involves a Tuesday and Thursday evening session each week. | <ul style="list-style-type: none"> £15,000 The 2016–17 fee shown here is indicative, with fees for the Sep 2017 intake announced in Dec 2016 and subject to an annual increase. | September |

* It is also recommended that applicants hold passes in the following units, as these provide foundation knowledge that the course builds upon:

- (J10) Discretionary investment management
- (R01) Financial services, regulation and ethics.

For full details visit www.cass.city.ac.uk/courses/masters/msc-in-wealth-management

MSc Financial Planning and Business Management **FP**

Manchester Metropolitan University

The MSc in Financial Planning and Business Management enables financial planning professionals to study financial planning concepts, theories and models, and an opportunity to engage in applied research to explore and contribute to the existing body of knowledge and understanding that underpins management practice in this area. You will be working alongside other thought-leaders, sharing experiences and developing ideas to shape and enhance the status of the financial planning profession. You will be supported by academic staff throughout the research process, one that culminates in submission of your research findings and reflections in the form of a dissertation.

Holders of the CII Advanced Diploma in Financial Planning holding the Chartered Financial Planner title and those with Fellowship of the Personal Finance Society can apply for fast track entry on this part-time course under the 'Advanced Standing Scheme'. Chartered Financial Planners will normally be granted 60 credits, and Fellows 90 credits, towards the 180 credits required to complete the MSc.

| Delivery | Structure | Duration | Fees | Intake |
|--|---|---|---|---------------------|
| Tutor supported distance/online learning combined with a series of one day workshops in Manchester | <ul style="list-style-type: none"> Units on the programme will cover the following themes: <ul style="list-style-type: none"> Behavioural Economics and Financial Decision Making Academic and professional development 15,000 word dissertation | <ul style="list-style-type: none"> Chartered Financial Planners – 15 months (September to December) Fellows of the PFS – 11 months (February to December) | <ul style="list-style-type: none"> February intake – £1,155 per 30 credits (2016–17 fees): <ul style="list-style-type: none"> – Chartered Financial Planners – £4,320 – PFS Fellows – £3,240 September intake – £1,155 per 30 credits (2017–18 fees): <ul style="list-style-type: none"> – Chartered Financial Planners – £4,620 – PFS Fellows – £3,465 | February, September |

For full details visit www.mmu.ac.uk/13406

MSc in Finance, Banking & Insurance **GI**

University of Westminster

The MSc in Finance, Banking & Insurance is designed to develop the knowledge and skills needed for those who want to work in the areas of finance, international finance, financial services, investment banking, retail banking, insurance, reinsurance and hedge funds as private client advisors and financial analysis both in the public and private sectors.

Holders of the CII Advanced Diploma in Insurance are given direct entry on this year-long full-time Masters programme.

| Delivery | Structure | Duration | Fees | Intake |
|---------------------|--|---|---|-----------|
| Classroom in London | <ul style="list-style-type: none"> 6 core units, including a research methods unit 2 elective units in second semester 8,000–10,000 word dissertation | 1 year full-time only. Involves a maximum of 12 hours of classroom contact per week between September and December and January and April. | <ul style="list-style-type: none"> UK/EU students – £13,500 International students – £14,500 The 2016–17 fees shown apply to the Sep 2016 intake. Fees for the Sep 2017 intake are announced in Spring 2017 and are subject to an annual increase. | September |

For full details visit <https://www.westminster.ac.uk/finance-banking-and-insurance-msc>

MSc in Finance **GI FP**

University of Leicester

The MSc in Finance is designed to develop your understanding of the concepts of finance and the role of financial management in a variety of organisations and sectors. The strategic focus of the course will enhance your ability to analyse any financial management situation and make sound strategic decisions.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry on this full-time or part-time Masters programme.

| Delivery | Structure | Duration | Fees | Intake |
|-------------------|---|---|--|---------------------------------|
| Distance learning | <ul style="list-style-type: none"> 8 core units, including a research methods unit 2 elective units 15,000 word dissertation | Part-time over 24 or 30 months with a recommended 15 hours of study per week. | <ul style="list-style-type: none"> Home/EU – £11,600 International – £10,070 The 2016–2017 fees shown apply to the November 2016, February 2017 and May 2017 intakes. Fees for the August and November 2017 intakes are announced in Spring 2017 and are subject to an annual increase. | February, May, August, November |

For full details visit <https://le.ac.uk/courses/finance-msc-dl>

MSc in Marketing GI FP

University of Leicester

The MSc in Marketing is designed to develop your ability to critically evaluate and apply new marketing concepts and practices. It will enable you to develop an interdisciplinary, theoretically informed and practical understanding of marketing, helping you to become an effective and successful leader in a complex and dynamic global marketplace.

Holders of the CII's Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry onto this full-time or part-time Masters programme.

| Delivery | Structure | Duration | Fees | Intake |
|-------------------|---|---|---|---------------------------------|
| Distance learning | <ul style="list-style-type: none"> 8 core units, including a research methods unit 2 elective units 15,000 word dissertation | Part-time over 24 or 30 months with a recommended 15 hours of study per week. | <ul style="list-style-type: none"> Home/EU – £10,830 International – £9,310 <p>Students from eligible developing countries can qualify for a discounted fee of £9,310</p> <p>The 2016–2017 fees shown apply to the November 2016, February 2017 and May 2017 intakes. Fees for the August and November 2017 intakes are announced in Spring 2017 and are subject to an annual increase.</p> | February, May, August, November |

For full details visit <https://le.ac.uk/courses/marketing-msc-dl>

MSc in Risk, Crisis and Disaster Management GI

University of Leicester

The MSc in Risk, Crisis and Disaster Management will provide you with a thorough grounding in risk management theory and its application to real world problems. As well as ensuring you are up-to-date with the latest developments in risk management, the course will also provide you with the skills and confidence to plan and execute research and engage in debate.

Holders of the CII Advanced Diploma in Insurance or Advanced Diploma in Financial Planning are given direct entry onto this part-time Masters programme.

| Delivery | Structure | Duration | Fees | Intake |
|-------------------|---|---------------------------|---|------------------|
| Distance learning | <ul style="list-style-type: none"> 6 units, including a research methods unit 15,000–20,000 word dissertation | Part-time over 30 months. | <ul style="list-style-type: none"> Home/EU – £10,830 International – £11,600 <p>Students from eligible developing countries can qualify for a discounted fee of £8,385</p> <p>The 2016–17 fees shown apply to the September 2016 and March 2017 intakes. Fees for the Sep 2017 intake are announced in Spring 2017 and are subject to an annual increase.</p> | March, September |

For full details visit <https://le.ac.uk/courses/risk-crisis-and-disaster-management-msc-dl>

MBA (Master of Business Administration) GI FP

University of Leicester

The MBA programme has been designed to cover the spectrum of management subjects, calling on a wide range of expertise. It allows you to concentrate on general management or to tailor the course to suit your individual career needs. It provides you with the skills necessary to become a competent and capable manager in today's global business environment. The course will enhance your ability to evaluate and analyse evidence and implement appropriate solutions in any business environment.

Holders of the CII's Advanced Diploma in Insurance or Advanced Diploma in Financial Planning who have 3 years of management-based work experience are given direct entry on the MBA programme.

| Delivery | Structure | Duration | Fees | Intake |
|-------------------|---|--|--|-------------------------|
| Distance learning | <ul style="list-style-type: none"> 8 core units, including a research methods unit 2 optional units 15,000 word dissertation | Part time over: <ul style="list-style-type: none"> 25 month (15 hours of study per week) or 41 months (7.5 hours per week) | <ul style="list-style-type: none"> Home/EU – £14,105 International – £12,205 | February, June, October |

For full details visit <https://le.ac.uk/courses/the-leicester-mba-dl>

For applicants whose first language is not English

If your first language is not English or you do not work in an English-speaking environment you may be required to provide evidence of competence in the English language – often through the International English Language Testing System (IELTS). Use the web links provided for university-specific requirements.

Your next step

Use the university web links provided to find out more about each course, including how to apply.

Please note that the course information provided is correct at the time of going to press (October 2016).

You can view and enlarge a copy of this brochure online at:

www.cii.co.uk/degree-brochure

Alternatively contact Customer Service if you are having any difficulty reading this brochure.

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