- 2. How does the use of an insurance broker benefit an insurer?
  - **A.** All material circumstances will always be declared by the broker to the insurer.
  - **B.** It enables the insurer to easily cross-sell insurance policies for other classes of business to an existing insured.
  - **C.** It reduces the time spent by the insurer in explaining and administering a policyholder's insurance requirements.
  - **D.** The responsibility for the payment of Insurance Premium Tax is passed to the broker.

**Key Option:** C

Learning Outcome: 1.1

- **19**. The Insurance Act 2015 emphasises what role for brokers with regard to material circumstances?
  - **A.** To ensure all material circumstances are supplied to enable accurate presentation of the risk.
  - **B.** To explain to the proposer that any misrepresentation will be treated as deliberate or reckless.
  - **C.** To explain to the proposer that failure to disclose a material circumstance is an offence under the Act.
  - **D.** To verify the accuracy of all information supplied by the proposer.

**Key Option:** A

**Learning Outcome: 2.5**