

October 2016 Examination – P81 Insurance broking practice

Question	Syllabus learning outcome(s) being examined
1	5 – Understand the role of the broker in the design and operation of insurance programmes 7 – Understand the range of services that may be available from insurance brokers and their benefit to clients
2	6 – Understand the role of the broker in the claims negotiation, collection and payment process
3	4 – Understand the role of the broker in selecting insurers
4	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 2 – Understand the role of the broker in meeting client needs
5	1 – Understand key aspects of the regulatory and legal environment within which brokers operate
6	2 – Understand the role of the broker in meeting client needs 3 – Understand the role of the broker in the negotiation and placing of insurance contracts
7	3 – Understand the role of the broker in the negotiation and placing of insurance contracts
8	5 – Understand the role of the broker in the design and operation of insurance programmes
9	1 – Understand key aspects of the regulatory and legal environment within which brokers operate
10	5 – Understand the role of the broker in the design and operation of insurance programmes
11	2 – Understand the role of the broker in meeting client needs
12	5 – Understand the role of the broker in the design and operation of insurance programmes
13	7 – Understand the range of services that may be available from insurance brokers and their benefit to clients
14	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 4 – Understand the role of the broker in selecting insurers
15	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 4 – Understand the role of the broker in selecting insurers