	April 2016 Examination – P81 Insurance broking practice
Question	Syllabus learning outcome(s) being examined
1	6 – Understand the role of the broker in the claims negotiation, collection and
	payment process
2	4 – Understand the role of the broker in selecting insurers
3	5 – Understand the role of the broker in the design and operation of insurance
	programmes
4	7 – Understand the range of services that may be available from insurance brokers
	and their benefit to clients
5	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts
6	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts
7	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
8	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
9	2 – Understand the role of the broker in meeting client needs
10	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
	2 – Understand the role of the broker in meeting client needs
	6 – Understand the role of the broker in the claims negotiation, collection and
	payment process
11	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
	3 – Understand the role of the broker in the negotiation and placing of insurance
12	contracts
12	1 – Understand key aspects of the regulatory and legal environment within which brokers operate
13	5 – Understand the role of the broker in the design and operation of insurance
13	programmes
14	3 – Understand the role of the broker in the negotiation and placing of insurance
1 -	contracts
	6 – Understand the role of the broker in the claims negotiation, collection and
	payment process
15	2 – Understand the role of the broker in meeting client needs
	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts