October 2015 Examination – P81 Insurance broking practice	
Question	Syllabus learning outcome(s) being examined
1	2 – Understand the role of the broker in meeting client needs
2	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
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	5 – Understand the role of the broker in the design and operation of insurance
	programmes
3	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
4	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
5	5 – Understand the role of the broker in the design and operation of insurance
	programmes
6	4 – Understand the role of the broker in selecting insurers
7	7 – Understand the range of services that may be available from insurance brokers
	and their benefit to clients
8	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts
	6 – Understand the role of the broker in the claims negotiation, collection and
	payment process
9	6 – Understand the role of the broker in the claims negotiation, collection and
40	payment process
10	1 – Understand key aspects of the regulatory and legal environment within which
11	brokers operate
11	5 – Understand the role of the broker in the design and operation of insurance
12	programmes
12	1 – Understand key aspects of the regulatory and legal environment within which
13	brokers operate
13	3 – Understand the role of the broker in the negotiation and placing of insurance contracts
14	
	2 – Understand the role of the broker in meeting client needs
15	4 – Understand the role of the broker in selecting insurers