	April 2014 Examination – P81 Insurance broking practice
Question	Syllabus learning outcome(s) being examined
1	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts
2	5 – Understand the role of the broker in the design and operation of insurance
	programmes
3	7 – Understand the range of services that may be available from insurance brokers
	and their benefit to clients
	5 – Understand the role of the broker in the design and operation of insurance
	programmes
4	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
5	2 – Understand the role of the broker in meeting client needs
6	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
	2 – Understand the role of the broker in meeting client needs
7	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
8	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate
	2 – Understand the role of the broker in meeting client needs
9	3 – Understand the role of the broker in the negotiation and placing of insurance
	contracts
_	2 – Understand the role of the broker in meeting client needs
10	6 – Understand the role of the broker in the claims negotiation, collection and
	payment process
11	5 – Understand the role of the broker in the design and operation of insurance
	programmes
	1 – Understand key aspects of the regulatory and legal environment within which
12	brokers operate
12	5 – Understand the role of the broker in the design and operation of insurance
	programmes
	7 – Understand the range of services that may be available from insurance brokers
13	and their benefit to clients
13	5 – Understand the role of the broker in the design and operation of insurance
1.4	programmes 4. Understand the role of the broker in colecting incurers
14	4 – Understand the role of the broker in selecting insurers
	6 – Understand the role of the broker in the claims negotiation, collection and
15	payment process 1. Understand key aspects of the regulatory and logal environment within which
13	1 – Understand key aspects of the regulatory and legal environment within which
	brokers operate 4 – Understand the role of the broker in selecting insurers
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