October 2013 Examination – P81 Insurance broking practice	
Question	Syllabus learning outcome(s) being examined
1	7 – Understand the range of services that may be available from insurance brokers and
	consultants and their benefit to clients
2	6 – Understand the role of the broker in the claims negotiation, collection and payment
	process
3	5 – Understand the role of the broker in the design and operation of local and global
	insurance programmes
4	1 – Understand the key aspects of the regulatory and legal environment within which brokers
	operate
	4 – Understand the role of the broker in selecting insurers
5	1 – Understand the key aspects of the regulatory and legal environment within which brokers
	operate 5
6	5 – Understand the role of the broker in the design and operation of local and global
7	insurance programmes
7	5 – Understand the role of the broker in the design and operation of local and global
8	insurance programmes 5 – Understand the role of the broker in the design and operation of local and global
0	insurance programmes
9	2 – Understand the role of the broker in meeting client needs
10	1 – Understand the key aspects of the regulatory and legal environment within which brokers
	operate
	2 – Understand the role of the broker in meeting client needs
	5 – Understand the role of the broker in the design and operation of local and global
	insurance programmes
	6 – Understand the role of the broker in the claims negotiation, collection and payment
	process
11	2 – Understand the role of the broker in meeting client needs
	3 – Understand the role of the broker in the negotiation and placing of insurance contracts
	5 – Understand the role of the broker in the design and operation of local and global
	insurance programmes
12	3 – Understand the role of the broker in the negotiation and placing of insurance contracts
13	2 – Understand the role of the broker in meeting client needs
14	5 – Understand the role of the broker in the design and operation of local and global
	insurance programmes
15	1 – Understand the key aspects of the regulatory and legal environment within which brokers
	operate