

LENDER'S CRITERIA

Maximum loan to value	90% of the purchase price or valuation, whichever is the lower.	
Self-employed applicants	For income purposes, take the higher of the average of the last three years' actual net profit or the latest actual net profit figure if the net profit figure progressively increases.	
Other income	<p>Guaranteed overtime, i.e. employer will confirm in writing that it is guaranteed - take 100%.</p> <p>Regular overtime, i.e. not confirmed as guaranteed, but evidenced by payslips, P60 etc - take 50%.</p> <p>Where an applicant has two sources of income, the full value of both income amounts may be used.</p> <p>Car allowance - take 100% providing it is contractual.</p> <p>Bonuses - use 50% of confirmed bonus for the previous tax year.</p>	
Committed expenditure	<p>Committed expenditure should be deducted from annual income when considering affordability, using the following criteria:</p> <ul style="list-style-type: none"> • For loans, the annual cost of repayments is the committed expenditure amount. • For credit cards, assume a 5% monthly payment of the balance outstanding as committed expenditure. • For maintenance payments, the annual cost of payments is used as committed expenditure. • If an existing mortgage is to remain in place, the monthly payments must be taken into account as committed expenditure. 	
Other	<ul style="list-style-type: none"> • Leasehold properties must have 25 years left to run after the term of the mortgage has expired. 	
Higher lending charge	• Up to and including 85% of valuation	Nil.
	• 85.01% to 87.49% of valuation	7.0% of the amount of the loan over 75% of the valuation.
	• 87.5% to 90.0% of valuation	7.75% of the amount of the loan over 75% of the valuation.
	• Loans above 90% (where available)	8.50% of the amount of the loan over 75% of the valuation.

LIST OF MORTGAGE PRODUCTS

Type	Interest Rate	Maximum Loan to Value (excluding higher lending charge)	Completion Fee	Early Repayment Charge Period	Early Repayment Charges
Standard variable rate	5.70%	90%	Nil	Nil	Nil
Lifetime discount	4.50%	80%	£300	Nil	Nil
Fixed rate for two years	3.99%	90%	£300	Two years	3%
Fixed rate for two years	2.99%	60%	£500	Two years	4%
Fixed rate for five years	4.99%	90%	£350	Five years	5%
Tracker rate for three years	3.5% ≈	80%	£500	Three years	3%
Discounted rate for two years	3.95% (1.75% off standard variable)	90%	Nil	Two years	3%
Capped rate for three years	4.50%	90%	£300	Three years	4%
Capped rate for five years	5.25%	90%	£350	Five years	4%
Flexible offset mortgage*	4.70%	80%	Nil	Nil	Nil

*** Flexible offset mortgage**

- Daily interest.
- Up to two payment holidays per year.
- Regular overpayments of any amount.
- Lump-sum overpayments – minimum £500 per overpayment.
- Borrow back overpayments – minimum £1,000 per withdrawal.
- Offsetting of saving account interest applies.

≈ Tracker Rate

- Rate shown is the charging rate - inclusive of Bank of England base rate plus percentage margin.