

April 2013 Examination – P81 Insurance broking practice

Question	Syllabus learning outcome(s) being examined
1	4 – Understand the role of the broker in selecting insurers
2	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 2 – Understand the role of the broker in meeting client needs
3	2 – Understand the role of the broker in meeting client needs
4	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 2 – Understand the role of the broker in meeting client needs
5	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 3 – Understand the role of the broker in the negotiation and placing of insurance contracts
6	5 – Understand the role of the broker in the design and operation of insurance programmes
7	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 3 – Understand the role of the broker in the negotiation and placing of insurance contracts
8	3 – Understand the role of the broker in the negotiation and placing of insurance contracts 6 – Understand the role of the broker in the claims negotiation, collection and payment process
9	5 – Understand the role of the broker in the design and operation of insurance programmes 7 – Understand the range of services that may be available from insurance brokers and their benefit to clients
10	4 – Understand the role of the broker in selecting insurers
11	3 – Understand the role of the broker in the negotiation and placing of insurance contracts 5 – Understand the role of the broker in the design and operation of insurance programmes 7 – Understand the range of services that may be available from insurance brokers and their benefit to clients
12	2 – Understand the role of the broker in meeting client needs
13	3 – Understand the role of the broker in the negotiation and placing of insurance contracts 5 – Understand the role of the broker in the design and operation of insurance programmes 6 – Understand the role of the broker in the claims negotiation, collection and payment process
14	1 – Understand key aspects of the regulatory and legal environment within which brokers operate 4 – Understand the role of the broker in selecting insurers
15	1 – Understand key aspects of the regulatory and legal environment within which brokers operate